



PURCHASING AND SUPPLY SERVICES

Keith Stewart, Director | keith.stewart@pgcps.org
13300 Old Marlboro Pike | Upper Marlboro, MD 20772 | 301-952-6560

CONTRACT EXTENSION NO. 3

October 17, 2023

Douron, Inc.
10 Painters Mill Road
Owings Mill, MD 21117
Tel No.: 410.363.2600
Email: plaudemans@douron.com

Diane Forde/DP
Telephone: 301.952.6560
Fax: 301.952.6605
Email: Diane.Forde@pgcps.org

Subject: RFP 029-19 Classroom and Administrative Furniture

This Contract Amendment (the "Contract Amendment") is made by the Board of Education of Prince George’s County and **Douron, Inc. to** the Agreement dated August 16, 2019 (the "Agreement").

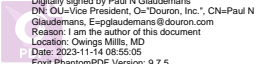
1. The purpose of the Contract Amendment is to:
 - A. Exercise the option to extend the cited contract for one (1) year under the contract renewal term from; **September 01, 2023 thru August 31, 2024.**
 - B. Extension No.3 incorporated Extension No.2 price increases impacted by transportation, source materials, and other key components core to Hon’s products and services cost. Extension No.2 contract price extended into Extension No.3.
2. Except as set forth in this Contract Amendment, the Agreement is unaffected and shall continue in full force and effect in accordance with the terms set forth in the original agreement.

In Witness Whereof, the undersigned agree to be bound by the terms and conditions set forth in this Contract Amendment to the Contract Award.

ACCEPTED BY:

FOR THE FIRM:

FOR THE BOARD OF EDUCATION:

Paul N Glaudemans  **Nov14, 2023**

SIGNATURE DATE

Paul Glaudemans

NAME

Vice President

TITLE

Douron, Incorporated

FIRM

Jason Washington **Nov 14, 2023**

SIGNATURE DATE

Jason.Washington@pgcps.org Jason.Washington@pgcps.org

NAME:

Associate Superintendent of Supporting Services
Director, Purchasing & Supply Services

TITLE:

FOR THE BOARD OF EDUCATION
OF PRINCE GEORGE’S COUNTY
UPPER MARLBORO, MARYLAND 20772

Alanna Parks **Nov 9, 2023**

Douron, Inc.

RFP 029-19
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Classroom and Administrative Furniture, February 2023								
Company Name: Douron								
Item Number	Description/Specification	Sample Brand/Model	Estimated Qty	2019 Unit Price	March 2023 Unit Price	Percentage Increase	Extended Price	Proposed Brand/Model
14	Chair, Student, Task, Swivel, Pneumatic Height Adj.	HON (HSSTK-18B)	500	\$ 143.00	\$ 185.00	30%	\$ 92,500.00	HON (HSSTK-18B)
15	Chair, Teacher, Adj. Height Task Chair, w/o Arms, Black Base, Grade 3 Fabric	HON (5721)	200	\$ 167.00	\$ 217.00	30%	\$ 43,400.00	HON (5721)
22	Chair, Office, Mid Back, Upholstered Back, Swivel Tilt, Tilt Tension/Lock, Adjustable Arms, Grade 3	HON (HIWM1.A.H.U)	100	\$ 371.00	\$ 480.00	30%	\$ 48,000.00	HON (HIWM1.A.H.U)
23	Chair, Office, Mid Back, Mesh Back, Swivel Tilt, Tilt Tension/Lock, Adjustable Arms, Grade 3	HON (HIWM1.A.H.M)	100	\$ 371.00	\$ 480.00	30%	\$ 48,000.00	HON (HIWM1.A.H.M)
24	Chair, Conference, High Back, w/Loop Arms, Leather, Polished Frame	HON Basyx (HVL103SB11)	50	\$ 190.00	\$ 247.00	30%	\$ 12,350.00	HON Basyx (HVL103SB11)
25	Chair, Conference, Big & Tall, High Back, w/Loop Arms, Leather, Black Estimated Weight Capacity 350 lbs	HON Basyx (HVL685SB11)	50	\$ 384.00	\$ 500.00	30%	\$ 25,000.00	HON Basyx (HVL685SB11)
26	Chair, Conference, High Back, w/Loop Arms, Black Frame, Grade 3(Fabric or Vinyl), Estimated Weight Capacity 300 lbs	HON (HIEH1.F)	50	\$ 378.00	\$ 490.00	30%	\$ 24,500.00	HON (HIEH1.F)
27	Chair, Office, Guest Chair, w/Arms, Metal Frame, Grade 3 Fabric	HON (HIGS6.F)	50	\$ 283.00	\$ 367.00	30%	\$ 18,350.00	HON (HIGS6.F)
28	Desk, Student, 4 Leg Classroom Desk, 26"x20", Adj. Height	KI (IWD4FHA)	1500	\$ 169.00	\$ 220.00	30%	\$ 330,000.00	KI (IWD4FHA)
32	Desk, Student, 28"x28", Adj. Height	HON Smartlink (HLDV-M3A)	1500	\$ 154.50	\$ 175.00	30%	\$ 262,500.00	HON HLDV-M3A
33	Book Box Wire	HON Smartlink (HLDA-15)	500	\$ 110.00	\$ 150.00	30%	\$ 75,000.00	HON HLDA-15
34	Felt Glide Cap (each price only)	HON Smartlink (HGDK3-F)	1500	\$ 65.00	\$ 85.00	30%	\$ 127,500.00	HON HGDK3-F
35	Back Pack Hook	HON (HCLA65)	500	\$ 49.00	\$ 66.00	30%	\$ 33,000.00	HON HCLA65
37	Desk, Student, Combo, Single Entry, 26"x20" w/Wire Rack	KI (IWCDHBR)	2500	\$ 194.00	\$ 252.00	30%	\$ 630,000.00	KI IWCDHBR
39	Desk, Teacher, Single Pedestal, Mobile, Locking Pedestal 24"x60", Laminate Top w/Comfort Edge	HON Smartlink (HTL2460RT-R3/L3)	300	\$ 1,046.00	\$ 1,360.00	30%	\$ 408,000.00	HON Smartlink HTL2460RT-R3/L3
41	Desk, Teacher, Single Pedestal	HON (H38251)	300	\$ 713.00	\$ 927.00	30%	\$ 278,100.00	HON H38251
42	Desk, Teacher, Double Pedestal, 4 Drawer, Size 60"Wx30"D 29-1/2"H	HON (H38155)	200	\$ 839.00	\$ 1,090.00	30%	\$ 218,000.00	HON H38155
43	Desk, Teacher, Left Pedestal, Two Drawer, Size 66"Wx30"Dx 29-1/2"H, w/Right Return, to Fit w/Left Pedestal Desk	HON (H38292L) and (H38215R)	100	\$ 1,335.00	\$ 1,735.00	30%	\$ 173,500.00	HON H38292L with H38215R
44	Desk, Teacher, Right Pedestal, Two Drawer, Size 66"Wx30"Dx29-1/2"H, w/Left Return, to Fit w/Right Pedestal Desk	HON (H38291R) and (H38216L)	100	\$ 1,335.00	\$ 1,735.00	30%	\$ 173,500.00	HON H38291R with H38216L
52	Table, Activity, Wisp, 30"x54", Adj. Height	HON (HESN-3054E-4L)	100	\$ 336.00	\$ 437.00	30%	\$ 43,700.00	HON HESN-3054E-4L
53	Table, Activity, Ribbon, 30"x54", Adj. Height	HON (HESW-3054E-4L)	100	\$ 309.00	\$ 400.00	30%	\$ 40,000.00	HON HESW-3054E-4L
54	Table, Activity, Tide, 54", Adj. Height	HON (HETD-54E-4L)	100	\$ 402.00	\$ 522.00	30%	\$ 52,200.00	HON HETD-54E-4L
61	Table, Cafeteria, Folding, w/Benches	HON (HB293012), Palmer Hamilton (19F06293012)	100	\$ 1,655.00	\$ 2,151.00	30%	\$ 215,100.00	palmer hamilton as spec'd
62	Table, Cafeteria, Folding, w/Stools	HON (HS293012), Palmer Hamilton (60T09293012-S12)	100	\$ 1,723.00	\$ 2,240.00	30%	\$ 224,000.00	palmer hamilton as spec'd
63	Table, Cafeteria, Folding, w/Stools, ADA, Wheelchair Accessible	Palmer Hamilton (59T0729120ELS10*WC)	25	\$ 2,125.00	\$ 2,760.00	30%	\$ 69,000.00	Palmer Hamilton 59T0829120EL-S10*WC
66	Table, Cafeteria, Folding, Octagonal, Adj. Height	HON (HRN2960), Palmer Hamilton (22M03AJ640C)	100	\$ 853.00	\$ 1,100.00	30%	\$ 110,000.00	Palmer Hamilton as specified

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69	Table, Computer, Rectangle, 72" W x 36", Gray and Black, 2 CPU Holders and 2 Grommets	Balt (83080)	250	\$ -	n/a			balt 83080 (discontinued)
78	File Cabinet, 5 Drawer, Letter Size, w/Lock	HON (H215P)	100	\$ 558.00	\$ 725.00	30%	\$ 72,500.00	HON H215P
79	File Cabinet, 4 Drawer, Letter Size, w/Lock	HON (H214P)	100	\$ 418.00	\$ 543.00	30%	\$ 54,300.00	HON H214P
80	File Cabinet, 2 Drawer, Letter Size, w/Lock	HON (H212P)	100	\$ 321.00	\$ 417.00	30%	\$ 41,700.00	HON H212P
81	File Cabinet, Lateral, 2 Drawer, w/Lock, Heavy Gauge	HON (H682L)	50	\$ 336.00	\$ 436.00	30%	\$ 21,800.00	HON H682L
82	File Cabinet, Lateral, 3 Drawer, w/Lock, Heavy Gauge	HON (H683L)	50	\$ 469.00	\$ 610.00	30%	\$ 30,500.00	HON H683L
83	File Cabinet, Lateral, 4 Drawer, w/Lock, Heavy Gauge	HON (H684L)	50	\$ 583.00	\$ 757.00	30%	\$ 37,850.00	HON H684L
84	File Cabinet, Lateral, 5 Drawer, w/Lock, Heavy Gauge	HON (H685L)	50	\$ 757.00	\$ 984.00	30%	\$ 49,200.00	HON H685L
85	Bookcase, Metal, Open Front, Approx. 35"x12"x29", 2 Shelves	HON (HS30ABC)	50	\$ 102.00	\$ 132.00	30%	\$ 6,600.00	HON HS30ABC
86	Bookcase, Metal, Open Front, Approx. 35"x12"x40", 3 Shelves	HON (HS42ABC)	50	\$ 123.00	\$ 160.00	30%	\$ 8,000.00	HON HS42ABC
87	Bookcase, Metal, Open Front, Approx. 35"x12"x56", 4 Shelves	HON (HS60ABC)	50	\$ 184.00	\$ 240.00	30%	\$ 12,000.00	HON HS60ABC
88	Bookcase, Metal, Open Front, Approx. 35"x12"x70", 5 Shelves	HON (HS72ABC)	50	\$ 209.00	\$ 270.00	30%	\$ 13,500.00	HON HS72ABC
89	Storage Cabinet, Metal, 36"x18"x72", 2 Door w/Lock, 5 Adj. Shelves	Adelphia (872S), HON (SC1872)	50	\$ 406.00	\$ 528.00	30%	\$ 26,400.00	HON SC1872
90	Storage Cabinet, Metal, 36"x24"x72", 2 Door w/Lock, 5 Adj. Shelves	Adelphia (472S), HON (SC2472)	50	\$ 473.00	\$ 615.00	30%	\$ 30,750.00	HON SC2472
93	Lab Stools, Adj. Height, 25"-33"	National Public Seating (6224H)	100	\$ 45.00	\$ 58.00	30%	\$ 5,800.00	NPS 6224H
94	Lab Stools w/Steel Backrest, Adj. Height 25"-33"	National Public Seating (6218HB)	50	\$ 60.00	\$ 78.00	30%	\$ 3,900.00	NPS 6218HB
95	Chair, Folding	National Public Seating (200 Series)	2500	\$ 22.00	\$ 29.00	30%	\$ 72,500.00	NPS 200 Series

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96	Chair, Folding w/Fabric	National Public Seating (2200 Series)	500	\$ 30.00	\$ 39.00	30%	\$ 19,500.00	NPS 2200 Series
97	Chair, Folding, Caddy, Vertical	National Public Seating (DY50)	10	\$ 233.00	\$ 300.00	30%	\$ 3,000.00	NPS DY50
99	Stacking Chair Dolly, 4 Wheel	National Public Seating (81), Artco Bell (0168)	10	\$ 41.00	\$ 54.00	30%	\$ 540.00	NPS 81
100	Book Truck, Steel w/Six (6) Sloping Shelves	Smith Systems (21001)	25	\$ 433.00	\$ 740.00	70%	\$ 18,500.00	Smith Systems 21001
101	Colorful Places Seating Rug (seats 25), Size 6' x 9', Seat Size 12" x 19.5"	Carpet for Kids (8600)	10	\$ 307.00	\$ 368.00	20%	\$ 3,680.00	CFK 8600
102	Colorful Places Seating Rug (seats 30), Size 7'6" x 12", Seat Size 14" x 20"	Carpet for Kids (8612)	10	\$ 427.00	\$ 512.00	20%	\$ 5,120.00	CFK 8612
103	Colorful Places Seating Rug (seats 30), Size 8'4" x 13'4", Seat Size 15" x 23"	Carpet for Kids (8634)	10	\$ 523.00	\$ 628.00	20%	\$ 6,280.00	CFK 8634
104	Colorful Rows Seating Rug (seats 25), Size 6' x 9', Seat Size 13.5" x 21"	Carpet for Kids (4025)	10	\$ 308.00	\$ 370.00	20%	\$ 3,700.00	CFK 4025
105	Colorful Rows Seating Rug (seats 30), Size 8'4" x 13'4", Seat Size 25.5" x 19"	Carpet for Kids (4034)	10	\$ 523.00	\$ 628.00	20%	\$ 6,280.00	CFK 4034
106	Colorful Rows Seating Rug (seats 36), Size 8'4" x 13'4", Seat Size 25.5" x 15"	Carpet for Kids (4634)	10	\$ 523.00	\$ 628.00	20%	\$ 6,280.00	CFK 4634
107	Carpet, Learn and Play, Rectangle, Approx. 6'x9', Seats Size 11"x8"	Carpet for Kids (9400)	10	\$ 313.00	\$ 375.00	20%	\$ 3,750.00	CFK 9400
108	Carpet, Learn and Play, Rectangle, Approx. 9'x12', Seat Size 15"x12"	Carpet for Kids (9412)	10	\$ 505.00	\$ 606.00	20%	\$ 6,060.00	CFK 9412
109	Carpet, Rectangular, Solid, Approx. 6'X9'	Carpet for Kids (5100)	10	\$ 243.00	\$ 290.00	20%	\$ 2,900.00	CFK 5100
110	Carpet, Rectangular, Solid, Approx. 9'X12'	Carpet for Kids (5112)	10	\$ 354.00	\$ 425.00	20%	\$ 4,250.00	CFK 5112

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113	Name Tag Holders - 5 Pack, W3"xD1"xH1"	Jonti-Craft (1700JC5)	1	\$ 11.00	\$ 13.20	20%	\$ 13.20	Jonti-Craft (1700JC5)
114	Four-Shelf Bookcase, W36"xD12"xH60", 85 lbs.	Jonti-Craft (1725JC)	1	\$ 534.00	\$ 640.00	20%	\$ 640.00	Jonti-Craft (1725JC)
115	Three-Shelf Bookcase, W36"xD12"xH48", 69 lbs.	Jonti-Craft (1724JC)	1	\$ 448.00	\$ 537.00	20%	\$ 537.00	Jonti-Craft (1724JC)
117	Flushback Pick-a-Book Stand, W30"xD13.5"xH27.5", 46 lbs.	Jonti-Craft (3514JC)	1	\$ 227.00	\$ 272.00	20%	\$ 272.00	Jonti-Craft (3514JC)
118	Double Sided Pick-a-Book Stand - Mobile, W30"xD16.5"xH30", 52 lbs.	Jonti-Craft (3507JC)	1	\$ 280.00	\$ 336.00	20%	\$ 336.00	Jonti-Craft (3507JC)
119	Stool, Classroom Select NeoRok, 15" Seat	School Specialty (1496633)	1	\$ -	n/a			(no longer available)
120	Flower Activity Table, Adjustable Height	School Specialty (1362588), Allied (FS60FLXX)	5	\$ -	n/a			(no longer available)
123	Ridgeline Activity Table, Kidney - Maple, W30"xL60" Adj. Height	Jonti-Craft (6525JCE011)	1	\$ 276.00	\$ 331.00	20%	\$ 331.00	Jonti-Craft (6525JCE011)
131	Sofa, 3-Seat, Closed Arms	HON Basyx (HVL873)	1	\$ 957.00	\$ 1,244.00	30%	\$ 1,244.00	HON Basyx (HVL873)
132	Sofa, 2-Seat, Closed Arms	HON Basyx (HVL872)	1	\$ 766.00	\$ 996.00	30%	\$ 996.00	HON Basyx (HVL872)
133	Chair, Closed Arms	HON Basyx (HVL871)	1	\$ 604.00	\$ 785.00	30%	\$ 785.00	HON Basyx (HVL871)
141	Desk/Table, Adjustable Height, 3-Stage Base, 60"x24" Top	HON (HHAT2460W)	1	\$ 925.00	\$ 1,200.00	30%	\$ 1,200.00	HON (HHAT2460W)
143	Top, 96L"x48W" w/Base	HON (HTLC4896/HTLP96)	1	\$ 846.00	\$ 1,100.00	30%	\$ 1,100.00	HON (HTLC4896/HTLP96)
144	Interport Data/Power Kit	HON (HTPWRGROM1)	1	\$ 211.00	\$ 275.00	30%	\$ 275.00	HON (HTPWRGROM1)

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145	Top, 120"Lx48W" w/Base	HON (TLT48120T.N.N.N/TLT120)	1	\$ 977.00	\$ 1,270.00	30%	\$ 1,270.00	HON HTLC48120+HTLP120
146	Top, 96L"x 48W" w/Base	HON (TLT4896T.N.N.N/TLT96)	1	\$ 840.00	\$ 1,092.00	30%	\$ 1,092.00	HON (TLT4896T.N.N.N/TLT96)
150	Desk, Double Pedestal, Approx. 60"x 30"	HON (H10573)	1	\$ 656.00	\$ 852.00	30%	\$ 852.00	HON (H10573)
151	Desk, Single Pedestal, L/R Approx. 66"x 30"x 29-1/2"	HON (H10584L/H10583R)	1	\$ 582.00	\$ 756.00	30%	\$ 756.00	HON (H10584L/H10583R)
152	Return, Right or Left, 48"x 24"	HON (H10515R/H10516L)	1	\$ 469.00	\$ 610.00	30%	\$ 610.00	HON (H10515R/H10516L)
153	Lateral File, 2 Drawer, 36"W	HON (H10563)	1	\$ 544.00	\$ 705.00	30%	\$ 705.00	HON (H10563)
154	Bookcase, 4 Shelves, 54"Hx36"W	HON (H105534)	1	\$ 397.00	\$ 516.00	30%	\$ 516.00	HON (H105534)
155	Desk, Double Pedestal 66x30 Concinnity	HON (HNL3066DPRF)	1	\$ 1,009.00	\$ 1,311.00	30%	\$ 1,311.00	HON (HNL3066DPRF)
156	Desk, Single Pedestal 66x30 Concinnity	HON (HNL3066LPRF)	1	\$ 858.00	\$ 1,115.00	30%	\$ 1,115.00	HON (HNL3066LPRF)
157	Return 48" Concinnity	HON (HNL2448RP/HNL2448LP)	1	\$ 571.00	\$ 742.00	30%	\$ 742.00	HON (HNL2448RP/HNL2448LP)
158	Stack on Storage (Hutch) Concinnity	HON (HNL3678LL)	1	\$ 771.00	\$ 1,002.00	30%	\$ 1,002.00	HON (HNL3678LL)
159	Lateral File 2-Drawer Concinnity	HON (HNL2436LD2)	1	\$ 641.00	\$ 833.00	30%	\$ 833.00	HON (HNL2436LD2)
160	Bookcase Hutch 2-Shelf Concinnity	HON (HNL3636BHxD)	1	\$ 320.00	\$ 416.00	30%	\$ 416.00	HON (HNL3636BHxD)
161	Bookcase 4-Shelf Concinnity	HON (HNL1530BK4)	1	\$ 399.00	\$ 518.00	30%	\$ 518.00	HON (HNL1530BK4)
162	Desk, Double Pedestal, 66"x30"	HON (H94276)	1	\$ 1,307.00	\$ 1,700.00	30%	\$ 1,700.00	HON (H94276)
163	Desk, Single Pedestal, L/R Approx. 66"x30"x 29-1/2"	HON (H94284L/H94283R)	1	\$ 1,103.00	\$ 1,433.00	30%	\$ 1,433.00	HON (H94284L/H94283R)
164	Return, Right or Left, 48"x24"	HON (H94216L/H94285R)	1	\$ 753.00	\$ 978.00	30%	\$ 978.00	HON (H94216L/H94285R)
165	Stack on Storage for L-Shaped Workstation, 76"W	HON (H94237K)	1	\$ 886.00	\$ 1,151.00	30%	\$ 1,151.00	HON (H94237K)
166	Stack on Storage, 70" W	HON (H94234K)	1	\$ 853.00	\$ 1,110.00	30%	\$ 1,110.00	HON (H94234K)
167	Lateral File, 2 Drawer, 36"W	HON (H94223)	1	\$ 773.00	\$ 1,005.00	30%	\$ 1,005.00	HON (H94223)
168	Bookcase Hutch, 3 Shelves; 2 Adj. for Lateral	HON (H94210)	1	\$ 518.00	\$ 673.00	30%	\$ 673.00	HON (H94210)
169	Bookcase, 4 Shelves 35 3/4" x 64" H	HON (H94224)	1	\$ 614.00	\$ 798.00	30%	\$ 798.00	HON (H94224)

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Percentage off Discount

K-12 Student Furniture		
Manufacturer		% Off Discount
181	Carpets For Kids	9%
183	Community	43%
186	HON	50%
188	KI	33%
190	Lesro	36%
192	MooreCo	36%
194	National Public Seating	38%
196	Palmer Hamilton	37%
199	Smith Systems	32%
Systems Furniture		
Manufacturer		% Off Discount
202	HON	51%
Casegoods Furniture and Office Seating		
Manufacturer		% Off Discount
204	Arcadia	32%
205	Bait	32%
206	Global	46%
207	HON	50%
208	National Public Seating	38%
Metal Filing, Bookcases and Storage		
Manufacturer		% Off Discount
213	HON	50%
214	Fleetwood	31%
Library		
Manufacturer		% Off Discount
215	BCI Libraries	6%
218	Hale	29%
21	Russwood	